## An Executive Training Proposal In Leadership Development

by



#### In partnership with





#### **SP Jain Executive Education -**Dubai

Norla's Two

FOR 5 CONSECUTIVE YEARS





School of Global Management

# EMPOWERING LIVES THROUGH KNOWLEDGE AND MAGINATION

SPJ GLOBAL S P Jain School of Global Management

## A LITTLE ABOUT US

Australian business school with campuses in Dubai, Mumbai, Singapore, Sydney and London.

Youngest business school in the world to be ranked by Forbes, Financial Times and The Economist & others

First business school in the world to offer a multi-city undergraduate program

Accredited by the Tertiary Education Quality & Standards Agency, TEQSA, Australia

Registered in Singapore as a Private Education Institute by the Committee of Private Education

Licensed by the Knowledge & Human Development Authority, Govt. of Dubai

Approved by the Office for Students (Department for Education), UK Government



### The SP Jain Program Portfolio

Global MBA, MGB, & EMBA Programs

Specialized Masters Program in AI & Business

**Research & Consulting** 

**Customized Learning & Development Programs** 

Doctor of Business Administration

Under graduate Programs in Business Administration, Communication, Economics & Data Science



## **SP Jain International Rankings**



## **ONE OF THE WORLD'S LEADING B-SCHOOLS**

#### OUR GLOBAL RANKINGS

| 2025 | #16 (in Middle East and Africa) full time MBA, #25(in the world) for Full time Global MBA<br>#23 (in the world) International Trade, Executive MBA –QS World Rankings |
|------|---|
| 2023 | #7 in the Asia-Pacific (Best B-Schools 2023-24 by Bloomberg Business Week   |
| 2019 | WORLD'S TOP 15 (FORBES: BEST 1-YEAR INTERNATIONAL MBAs)   |
| 2018 | WORLD'S TOP 4: TIMES HIGHER EDUCATION & WALL STREET JOURNAL ( 1 YEAR MBA)   |
| 2017 | #1 IN DUBAI: GLOBAL BRANDS MAGAZINE, UK   |
| 2016 | TOP 100 IN THE WORLD: THE ECONOMIST FULL-TIME MBAS  |
| 2015 | WORLD'S TOP 10 (FORBES: BEST 1-YEAR INTERNATIONAL MBAs)   |
| 2014 | #1 IN THE UAE: NIELSEN MBA SALARY AUDIT REPORT  |
| 2013 | WORLD'S TOP 20 (FORBES: BEST INTERNATIONAL MBAs)  |
| 2012 | WORLD'S TOP 100 (FINANCIAL TIMES: TOP GLOBAL MBAs)  |
| 2011 | world's top 100 (financial times: top global mbas)  |



### LEADERSHIP DEVELOPMENT WORKSHOP



DUBAI • MUMBAI • SINGAPORE • SYDNEY

A Transformative Experience To Create The Better Leader Now

### **LEADERSHIP DEVELOPMENT WORKSHOP**

### Workshop Objectives

#### **Develop Leadership Competencies**

Equip participants with foundational leadership principles and essential skills for leading effectively in various environments.

#### **Enhance Team Leadership and Collaboration**

Foster the ability to lead and manage high-performing teams while encouraging collaboration and trust.

#### Strengthen Emotional Intelligence (EQ)

Help leaders improve self-awareness, empathy, and interpersonal skills to manage teams effectively.

#### Master Negotiation and Conflict Resolution

Provide tools to navigate challenging discussions, resolve conflicts, and create win-win outcomes in the workplace.

#### **Implement Strategic Thinking and Planning**

Develop an understanding of strategic planning frameworks to align goals with long term



### Day 1 : Leadership Foundations (Full Day – 6 hrs. )

- Understanding Leadership Styles and its impact
- Key Leadership competencies for success
- Case studies on effective Leadership with self assessment and interactive discussions

### Day 2 : Team Leadership (Full Day - 6 hrs. )

- The psychology of high-performing teams
- Fostering collaboration and accountability
- Building a culture of trust and engagement
- Practical exercises and team-building activities

### Day 3 : Emotional Intelligence (Full Day – 6 hrs.)

- The role of emotional intelligence in leadership
- Self-awareness and managing emotions under pressure.
- Enhancing empathy and social awareness
- Case study on emotionally intelligent leadership.



### Day 4 : Negotiation and Conflict Resolution (Half Day - 3 hrs.)

- Understanding negotiation styles and techniques
- Managing difficult conversations and resolving disputes
- Role playing exercises for real-world scenarios
- Group discussion on common negotiation pitfalls

#### Day 5 : Strategy & Strategic Planning (Half Day - 3 hrs.)

- Fundamentals of strategic thinking
- Aligning leadership vision with organizational goals
- Developing a strategic action plan
- Workshop wrap-up and key takeaways



## Key Takeaways from the Workshop

- Develop confidence in their leadership abilities
- Improve team collaboration and trust
- Strengthen emotional intelligence for better decision-making.
- Master negotiation skills for conflict resolution.
- Gain a structured approach to strategic planning.

### Venue :

The venue will be Hotel Taj Exotica Palm Jumeirah Resort, Dubai. Guests will be coming at SP Jain Dubai campus for sessions only if required.

### Certification :

All Participants will receive certificate from S P Jain School of Global Management, one of the world's top ranked Business Schools.





#### Program Pedagogy and Methodology:

• The program has been designed in such a way that it provides continuous value addition to its participants.

The pedagogy will utilize a judicious blend of the following :

- Video based discussions
- Case Studies & Research articles from Harvard Business School

#### Program Architecture and Format:

- Duration 6 hours of Face-to-face learning for 3 days Mon, Tue and Wed and 2 days for 3 hours on Thursday and Friday
- 4 Sessions of 90 minutes each excluding Lunch and Tea/Coffee Breaks Timings: 10AM – 6 PM (UAE time) on Mon, Tues and Wed
- 2 Sessions of 90 minutes each excluding Lunch and Tea/Coffee Breaks
  Timings: 10AM 1 30 PM (UAE time) on Thurs and Fri





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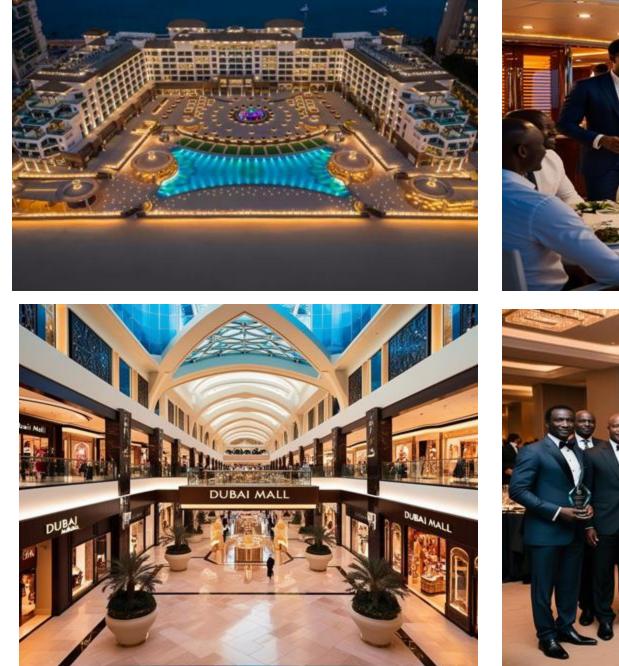
### **SUGGESTED FACULTY**





#### Package includes:

- 5 star luxury Hotel 7 nights- https://www.exoticadubai.tajhotels.com/
- •Luxury excursions
- Sightseeing Tours
- Evening Entertainment and Dining
- Award night ceremony
- Luxurious yacht evening
- Networking opportunities with global leaders













## **Training And Certificate Investment**

**Note:** The above investment includes:

- Module Design and delivery of the program
- Professional fees
- Simulation lab/learning center rental charges
- Faculty honorarium
- Course work materials in soft copy
- Case studies, Research and Articles
- Harvard Simulation



#### Sir Dr. Christopher Abraham Professor and Head of Dubai Campus & Director – Executive Education S P Jain School of Global Management

Dr. Chris is a globally recognized thought reader in the areas of Innovation, Design Thinking, Behavioural Design, Neuroscience of Decision Making, Future of Education, Science of Happiness, Leadership, Human Potential, HRM, Entrepreneurship, ESG, Marketing & Strategy.

He started his career spanning 37 years as a strategy consultant and has worked on exciting projects including Titan Watches, Moods Condoms, National Family Welfare Program and numerous assignments with the Governments of India, Singapore, UAE, Nigeria, and Kenya.

Dr. Chris is a 3 times TEDx and international keynote speaker. He has successfully presented in numerous global forums and has also conducted many consulting and executive development assignments for global organizations.

He has been recognized with numerous international awards including being twice awarded "Best CEO in the World" in 2018 & 2019, by Indo – UAE Business & Social Forum, and is also a 2 times winner of the Academic Leadership Award.

He has been conferred as the Knight of Parte Guelfa, Italy for Ecology, Sustainability & Environment.

He's a regular columnist and writer in leading media and newspaper like Gulf News, Khaleej Times, including The National, Times of India, Economic Times, The Hindu, Mumbai Mirror, regularly interviewed in leading TV & Media Channels like CNBC, Dubai Eye, Dubai TV, etc.

Dr. Chris was also an adjunct professor at many leading universities in Australia, USA, Canada, Singapore, and UK. Earlier in Dubai, he headed the Executive MBA Program of XLRI, Jamshedpur, one of Asia's top business schools.

Has done extensive work in the retail sector.





#### Dr Bijal Oza International Psychologist Global Director- Counseling Services Emotional Intelligence Expert S P Jain School of Global Management

Dr Bijal Oza is an International Psychologist and a Global Mental Health professional. Bijal has a Masters degree in Clinical Psychology with Counseling Specialization and a PhD in International Psychology from

The Chicago School of Professional Psychology, with a focus on Organizations and Systems. She has had an enriching and diverse experience as a psychologist and counselor for more than 15 years in the United States, India, and in UAE.

At present, she is working full-time as the Global Director of Counseling & Coaching Center and an Assistant

Professor at SP Jain School of Global Management. She has also worked as the Happiness and Wellbeing Consultant for the Center of Excellence for Happiness at SP Jain Global and is involved in development and implementation of initiatives and programs using the Positive Psychology and Science of Happiness

principles.

Bijal's expertise lies in global mental health awareness, mental health policies and framework, aligning relevant strategies and developing mental health programs at an organisational and individual level.

Her research interests lie in emotional intelligence, personality and emotions, positive psychology, cross-cultural approaches to counseling, international & global psychology, personality studies.





#### Dr Marko Selakovic Assistant Professor & Deputy Director – Internships S PJain School of Global Management

A senior executive with strong Government, business, and academic networks across Europe, the Middle East, and Asia.

developing economic relations and increasing international trade between the United Arab Emirates and the Republic of Serbia (setting up policy framework, establishing trade mission and office, increasing both inbound and outbound trade).

Responsible for the international development of S P Jain School of Global Management, the youngest business school that has ever reached top global rankings in the category of 1-year MBAs (#4 – Wall Street Journal & Times Higher Education, #12 – Forbes). Also teaching number of management and communications subjects.

Member of the Advisory Board of East-West Bridge. Appointed member of the Republic of Serbia Committee for creation and implementation of national export support strategy. Appointed member of IABC World Conference Program Advisory Committee. Appointed member of the Republic of Serbia Expo 2020 Committee for Content and Business. Affiliate member of Global Strategic Communication Consortium.

Winner of numerous awards (WASME Award, National Public Relations Awards).

#### Doctor of Business

Chairman of Serbia Business Council, operating under the umbrella of Dubai Chamber. As a Head of Chamber of Commerce and Industry of Serbia office to the UAE between 2019 and 2023, played a pivotal role in establishing and Administration, scholarly academic, and researcher with more than 10 research publications and more than 100 citations.







### MEET THE BESPOKEVOYAGEZ TEAM

#### **Betty Sinyan - Project Director**

Betty serves as the Project Director for BespokeVoyagez, where she oversees the elite programs for top executives, entrepreneurs, and ministers. With a background in NGO work in Gambia and deep insight into the African market, she offers a unique global perspective.

Known for her ability to manage high-profile projects, Betty excels in orchestrating complex initiatives, fostering strategic partnerships, and ensuring tailored leadership solutions. Her dedication to excellence and innovative approach make her instrumental in delivering transformative leadership experiences.





#### George Olaiya – Head of Business Development

George Olaiya is currently the UK Managing Director for Admiralty Homes, a successful real estate company with offices in Nigeria, the UK, and the USA. Admiralty Homes has been active in property development and construction since 2005, during which time it has built over 450 dwellings across Nigeria.

Over 70% of Admiralty Homes properties are sold to Nigerians in the diaspora. Mr. George Olaiya is tasked with delivering numbers and managing the UK market for the company.

Prior to this position, he spent over 20 years in the UK retail industry, some of this at various managerial levels for Comet Electrical and Dreams UK, during which he successfully managed multi-million-pound stores, growing the business year on year and improving key performance indicators.





### **Lolley Sinyan: Head of operations**

Lolley brings extensive experience in business management and events management for BespokeVoyagez having successfully led teams, optimized operations, and delivered impactful events.

Her business management expertise includes strategic planning, resource allocation, and fostering client relationships, while her events management background spans end-to-end planning, logistics coordination, and crafting exceptional attendee experiences. This unique combination allows Lolley to drive both business growth and event excellence seamlessly.

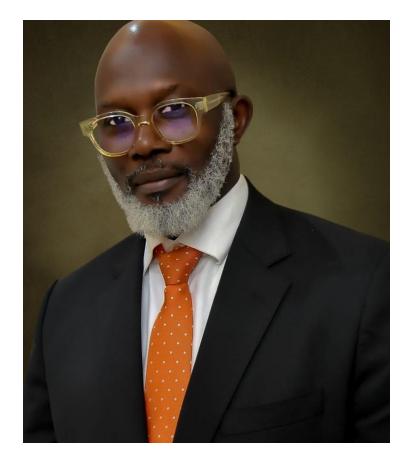




### Engr. Elijah Jaiyeola – Head of Nigeria Business Development.

An accomplished professional with extensive expertise in the building and construction sector, specializing in property refurbishment, project management, and property development. Skilled in resource allocation, budget management, and timeline adherence to consistently deliver superior results that exceed client expectations. Committed to promoting safety in construction and actively contributing to the development of policies for the building construction industry in Lagos State.

Renowned for exceptional interpersonal abilities, including effective leadership, organizational prowess, and clear communication. Demonstrates a talent for coordinating labor and machinery efficiently, ensuring projects are completed on schedule and within budget..





## SP Jain Dubai Facilities

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### Leadership Hall





### Auditorium

## **Engaged Learning Online Studio (ELO)**



### **Executive Learning Centre's**











### **Simulation Centre**



### **Executive Lounge**





## ELO ENGAGED LEARNING ONLINE ( ELO )

The Engaged Learning Online (ELO) is a cutting-edge online learning technology developed by SP Jain School of Global Management. ELO brings the dynamism and engagement of a physical classroom to your online learning experience seamlessly.

You could be in any part of the world – at home, work, a café or an airport – by simply logging into ELO, you get all the benefits of an on-campus education virtually. You can interact with faculty and peers worldwide, collaborate on assignments, break out into teams to brainstorm, and so much more – all in real-time.

Please click the link to watch the demo of ELO - Engaged Learning Online (ELO)



#### African & Nigerian Clients List Dr. Chris Abraham

- **1.Nigerian Ports Authority**
- 2. Nigerian Society of Engineers
- 3. Department of Petroleum Resources Nigeria
- 4. Ministry of Petroleum Resources Nigeria
- 5. PTAD Nigeria
- 6. Federal Internal Revenue Service Nigeria
- 7. Nasarawa Community Development Project World Bank Aided Project
- 8. Nigerian Institute of Civil Engineers
- 9. Ministry of Health Nigeria
- 10. Petroleum Resources Development Fund PTDF
- 11. Kaduna Business School
- 12. Securities & Exchange Commission Nigeria
- 13. Nigerian Civil Services
- 14. Nigerian Federation of Trade Unions
- 15. Nigerian Higher Education Institutions (Tertiary Sector)
- 16. Redbridge Healthcare Nigeria
- 17.TetFund for Higher Education



## **Corporate Clients**

| A & M Middle<br>East      | Dunia Finance        | Lifeline Hospital            | A W<br>Rostamani                    | EMCURE                                     |
|---------------------------|----------------------|------------------------------|-------------------------------------|--|
| Max (Landmark<br>Group)   | Ajmal<br>Perfumes    | Emirates Airlines            | Max<br>(Landmark<br>Group)          | Al Ghurair                                 |
| ETA Star                  | Merck, India         | Al Gurg Lever                | FEDEX                               | Nigeria<br>Institute of Civil<br>Engineers |
| Al Shaya<br>Group, Kuwait | Flora<br>Hospitality | World Health<br>Organization | Al Shirawi<br>Group                 | Fun City                                   |
| Procter and<br>Gamble     | Aramex               | Government of<br>Nigeria     | Reckitt<br>Benckiser                | Baby Shop                                  |
| HR Pulse                  | Samsung              | Bank Muscat,<br>Oman         | SEWA                                | Schneider<br>Electric                      |
| VFS Globa                 | Landmark<br>Group    | Sony                         | SEWA                                | Al Naboodah<br>Group                       |
| DHL Express               | Larsen &<br>Toubro   | State Bank of Indi           | Dubai<br>Silicon Oasis<br>Authority | LG Electronics                             |



## **Corporate Clients**

| Bhatia<br>Brothers        | World Bank<br>African<br>Development<br>Program   | Park Hotels<br>Group  | Abbott   |
|---------------------------|---|---|--|
| Colloquial                | HRM Asia  | Singapore<br>Microelectr<br>onics   | Mindtree   |
| Singapore<br>Technologies | Pfizer  | MSD<br>(Merck)  | Union Bank of<br>India   |
| Nordgold<br>Russia        | Novartis  | World Bank  | Redington  |
| Home Centre               | Mitsubishi  | Robert<br>Bosch   | Tata<br>Consultancy<br>Services  |
| Quality Kiosk             | Autoliv India Pvt<br>Ltd  | Edelweiss<br>Tokio Life<br>Insurance  | Kalpatru<br>Limited  |
| Simpson & Co<br>Ltd       | Jammu and<br>Kashmir Bank   | Kaduna<br>Business<br>School,<br>Nigeria  | Mesto  |
|                           | Brothers<br>Colloquial<br>Colloquial<br>Singapore<br>Technologies<br>Nordgold<br>Russia<br>Home Centre<br>Quality Kiosk<br>Simpson & Co | BrothersAfrican<br>Development<br>ProgramColloquialHRM AsiaSingapore<br>TechnologiesPfizerNordgold<br>RussiaNovartisHome CentreMitsubishiQuality KioskAutoliv India Pvt<br>LtdSimpson & CoJammu and | BrothersAfrican<br>Development<br>ProgramGroupColloquialHRM AsiaSingapore<br>Microelectr<br>onicsSingapore<br>TechnologiesPfizerMSD<br>(Merck)Nordgold<br>RussiaNovartisWorld BankHome CentreMitsubishiRobert<br>BoschQuality KioskAutoliv India Pvt<br>LtdEdelweiss<br>Tokio Life<br>InsuranceSimpson & Co<br>LtdJammu and<br>Kashmir BankKaduna<br>Business<br>School, |

School of Global

Management

SP

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# LET'S MAKE IT HAPPEN...



Action





<u>Please contact:</u> Lolley Sinyan Head of operations Info@bespokevoyagez.com <u>Mobile :</u>+971 524023440